



**Bionote**  
**Julian J. Flores**

Born in Caracas Venezuela and educated in Venezuela, Europe and United States of America, Julian J. Flores obtained a Law Degree at Santa Maria University one of the best law schools in Venezuela and simultaneously a bachelor's degree in international business in 1986, Executive MBA in Shipping and Logistics in 2011 at Copenhagen School of Business and Advanced Professional Diploma in Cargo Surveying with accreditations in Heavy Lift, Project Cargo, LNG & LPG Cargo inspection. at Lloyd's Marine Institute in 2021 and full member The International Association of Marine Consultants and Surveyors I.A.M.C.S.

Trilingual Spanish/English/Portuguese, management leader with thirty-five years of experience in shipping, ports, different type of terminals, bulk shipments such as Malt for the beer industry, chemicals for diverse industries and planning, development, staffing and management of large-scale logistics and transportation heavy-lift projects within oil & gas, petrochemical, mining, energy and engineering environments. • Earned consistent reputation as a Consultant, Business Driver, Logistics Expert, Client Champion, Risk Taker, Market Disruptor and Lifelong Learner with world leaders in different industries and Fortune 100 sectors, and currently working as an independent Cargo Surveyor.

Visited and worked in Latin America, Asia, Middle East, Africa, USA and European countries and was involved continuously since his early career in shipping and handling of different kinds of cargoes including Heavy lift cargo by the different modes of transport. He has extensive international law and international business qualifications. Throughout his career in shipping and logistics he has designed and implemented the strategies, plans and actions that have consistently delivered strong and sustainable operational and financial results.

**Associations**

Full Member of The International Association of Marine Consultants & Surveyors I.A.M.C.S

Active Participation in The International Association of Maritime Economists (IAME – under renewal).

Member American Petroleum Institute (API).

Active Participation in The United States – Mexico Chamber of Commerce.

Active Participation in the United Nations Economic Commission for Latin American and The Caribbean (ECLAC).

Active Participation in National Oilfield Manufacturing and delegates society (Nomads).  
Active Participation in international Association of Drilling Contractors (IADC).  
Active Participation in Oil Field Helping Hands (OHH).  
Member American Association of Drilling Engineers (AADE)  
Member Colegio de Abogados, Caracas, Venezuela.  
Member Logistic Project Group.  
Member Ejecutivos de América Latina en Houston